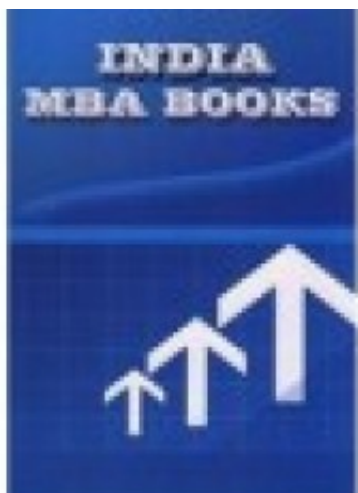


# EXIM MANAGEMENT



**Brand:** Mehta Solutions  
**Product Code:** BA5060  
**Weight:** 0.00kg

**Price: Rs500**

## **Short Description**

**EXIM MANAGEMENT**

## **Description**

**EXIM MANAGEMENT SOLVED PAPERS AND GUESS**

**Product Details: X Y Z EXIM MANAGEMENT**

**Format: BOOK**

**Pub. Date: NEW EDITION APPLICABLE FOR Current EXAM**

**Publisher: MEHTA SOLUTIONS**

**Edition Description: 2019-20**

**RATING OF BOOK: EXCELLENT**

## **ABOUT THE BOOK**

### **FROM THE PUBLISHER**

If you find yourself getting fed up and frustrated with other **X Y Z** book solutions now mehta solutions brings top solutions for **X Y Z EXIM MANAGEMENT**

**REPORT book** contains previous year solved papers plus faculty important questions and answers specially for .questions and answers are specially design specially for **X Y Z** students .

**Please note: All products sold on mbabooksindia.com are brand new and 100% genuine**

- **Case studies solved**
- **New addition fully solved**
- **last 5 years solved papers with current year plus guess**

**PH: 07011511310 , 09899296811 FOR ANY problem**

**FULLY SOLVED BOOK LASY 5 YEARS PAPERS SOLVED PLUS GUESS**

## **UNIT – I FUNDAMENTALS OF IMPORT AND EXPORT 9**

**Role of Import and Export Trade in an Economy -**

## **Institutional Framework for Foreign trade in India**

**-Role of Director General of Foreign Trade and Commerce  
- Objectives of EXIM Policy - Global  
trade flows - Contract of International Sale of Goods -  
INCOTERMS 2010**

## **UNIT - II OVERVIEW OF EXPORT AND IMPORT 9**

**Marketing for Exports - Negotiation and finalization of  
Export contract - Export Documentation**

**Procedures - Cargo Insurance - Export Promotion  
Councils and incentive schemes- Role of**

**Logistics in Exports- Export Houses / Trading Houses**

## **UNIT - III DOCUMENTATION FRAMEWORK 9**

**Import for industrial use / trading - Import  
Documentation and Customs clearance procedures -**

**Types of Imports - Import Licenses - Cargo Insurance -  
Role of Logistics in Import**

## **UNIT - IV CREDIT AND PAYMENTS 9**

**Payment methods in Foreign Trade - Documentary Credit  
/ Letter of Credit–LOU-UCP 600 with**

**respect to Shipping Documents and L/C Negotiation –  
Export / import financing strategies -**

**Managing payment risks.**

## **UNIT - V CUSTOMS CLEARANCE AND AGENCIES 9**

**Roles of Service providers in EXIM transactions – Global  
Traders – Commodity Brokers - Custom**

**House Agents – Transport Operators – Freight  
Forwarders – Warehousing and 3PL service**

**providers – Liners /Ship Agencies – Container Freight  
Stations - Port – Inspection Agencies/**

# **surveyors – Quarantine Agencies – Pest Control Agencies – Chamber of Commerce**

## **Details**

- 1. Books by courier**
- 2. Delivery in 5-7 days**
- 3. Courier india only**
- 4. Rating of product : largest selling**