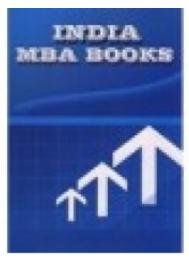
# **EVENT MANAGEMENT**



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# **EVENT MANAGEMENT**

### **Unit-I**

Events – Nature, definition and scope, C's of events, designing, interaction and importance; Event marketing tools –various needs addressed by events, focusing and implementing events, advantages and disadvantages of events

## **Unit-II**

Elements of Events – Event, infrastructure, target audience, organizers, venue, media activities to be carried out; concept of market in events, segmentation and targeting of the market events

#### **Unit-III**

Positioning in events and the concept of event property; events as a product, methods of pricing events, events and promotion, various functions of management in events

### **Unit-IV**

Strategic alternatives arising from environment, competition and defined objectives; pricing objectives; evaluation of event performance – measuring performance and correcting deviations

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