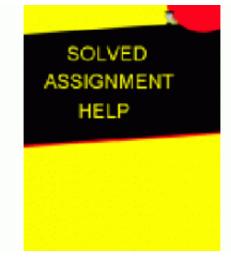
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Paper Code: MBA- 206

Paper Title: Business Environment

1. 1. Short Answer Type questions – Word Limit 100 – 150

- Name two elements of internal environment affecting
- What is multi national enterprise?
- Give two suggestions to the problems of small scale
- Define
- What do you understand by fiscal policy?
- Name two elements of external environment affecting
- What do you understand by globalization?
- What is monetary policy?
- What is Disinvestment?
- What is International Trade?

(Word limits 500)

- 2. 2. What is technology? Explain the impact of technology on business
- 3. 3. Explain Monetary policy & its effect on business
- 4. 4. What is International Trade? Explain various Trade Reforms related to foreign trade announced in India in recent times.

- 5. 5. Explain various challenges to disinvestment programme.
- 6. 6. Explain Fiscal policy & its effect on business.

Paper Code: MBA – 207

Paper Title: Organization Behaviour

1. 1. Short Answer Type questions – Word Limit 100 – 150

- "Management is a continuous process". Elucidate the
- Enumerate the steps of control
- Distinguish between "Line" and Line and staff
- Write a short note on: a) Locus of Control and b) Machiavellianism
- Compare and contrast Maslow?s need hierarchy theory of motivation with herzberg?s two factor theory of
- Define coordination
- "Controlling is looking back."
- "Human Behavior is generally caused and predictable." Explain
- Write a short note on application of perception in
- What do you mean by group cohesiveness?

(Word limits 500)

- 2. 2. "Management is the art of getting things done through other people." Explain the importance of management in the light of this statement.
- 3. 3. What do you mean by learning? Discuss the elements which form the part of learning process.
- 4. 4. Discuss the situations under which group decision making is better than individual decision making. Suggest some measures to improve group decision making.
- 5. 5. Discuss the 14 principles of management as given by Henry Fayol.
- 6. 6. What are the leadership qualities that you would look for in a manager? Distinguish between innate and acquirable qualities with examples.

Paper Code: MBA – 208

Paper Title: Managerial Economics

1. 1. Short Answer Type questions – Word Limit 100 – 150

- Distinguish between perfectly elastic demand and perfectly inelastic demand
- Define marginal
- What is opportunity cost?
- What is product differentiation?
- What do you understand by disposable income?
- "Two indifference curves cannot touch or intersect each other". Explain why?
- What is elasticity of substitution?
- Explain any one good effect of
- What is homogeneity of product?
- Name the stages of business

(Word limit 500)

- 2. 2. What is elasticity of demand? Explain different types & degrees of elasticity of demand.
- 3. 3. Explain law of variable proportion with help of suitable diagrams.
- 4. 4. Define national income. Discuss the methods measuring National Income with suitable example.
- 5. 5. Explain the law of diminishing marginal utility. What is its importance?

6. 6. Explain different determinants of demand.

Master of Business Administration

Paper Code: MBA - 209

Paper Title: Indian Ethos & Management

1. 1. Short Answer Type questions – Word Limit 100 – 150

- Discuss the nature of Business
- What is the relationship between ethics morals and
- What is corporate social responsibility? Why is it important for business to act in a socially responsible manner?
- Explain total Quality
- Briefly explain any two unethical practices in HRM
- What are the Salient features of Holistic Approach for Managers in Decision Making?
- List any four unethical practices in operations and Production
- What are the external factors influencing Business environment?
- What is the concept of Quality of Work life?
- What do you mean by the concept of trusteeship?

(Word limits 500)

• Discuss the various employee?s employer rights and

- Discuss the Gandhian Tradition with special reference to importance and relevance of Trusteeship principle in modern business.
- Write a note on basic principles of management as per ancient Indian wisdom and insight?
- 1. 5 Discuss the relationship between law and ethics and also highlighting the Role of the Govt. of India in enforcing ethical behavior.
- Q.6 Explain with suitable examples the unethical issues involved in HRM & IT.

Paper Code: MBA-210

Paper Title: FUNDAMENTAL OF INFORMATION TECHNOLOGY

- 1. 1. Short Answer Type questions Word Limit 100 150
- Differentiate between mini computers and mainframe computers. Give suitable
- How RAM is different from RAM?
- What are the characteristics of good programming language?
- What do you understand by Protocols? Give

- What are Digital Signatures?
- Mention the characteristics of Secondary storage
- What is data transmission mode?
- What do you understand by computer network? Give examples of peripheral
- What is multiplexing?
- What do you understand by data backup?

Word limits 500)

- 2. 2. What are Topologies? Discuss five types of topologies with suitable diagrams.
- 3. 3. What is the use of Encryption? Discuss public and private key encryption methods.
- 4. 4. "Internet is widely used in business and reseach? Justify the statement with suitable examples.
- 5. 5. Write a short note on desktop publishing softwares.
- Q. 6. Discuss in detail the difference between system software and application software

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